

# **FUTURE AND CHALLENGES IN WINTER TOURISM**

Hubert J. Siller, Head/Dean - MCI Tourism Business Studies





#### **10 ASSUMPTIONS FOR WINTER TOURISM**



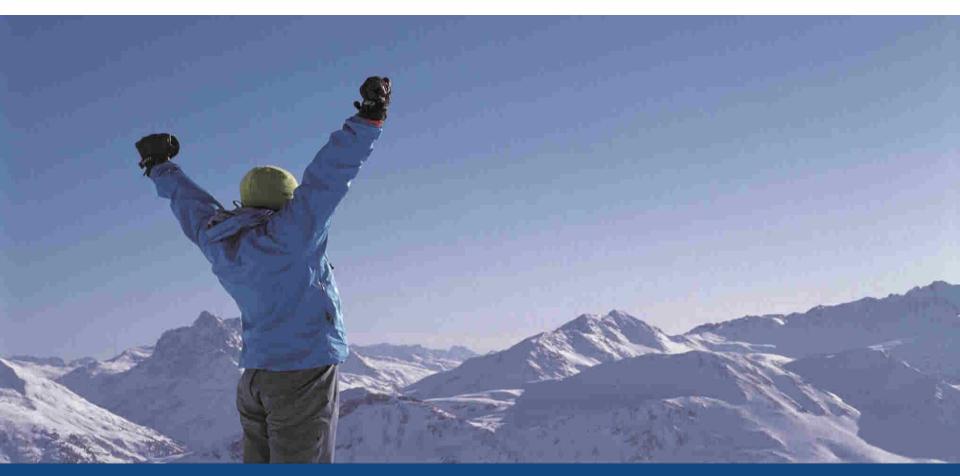


Snow sports will still exist in 2050 – despite the climate change.





Emotionalization is the biggest challenge for the successful future of snow sports.





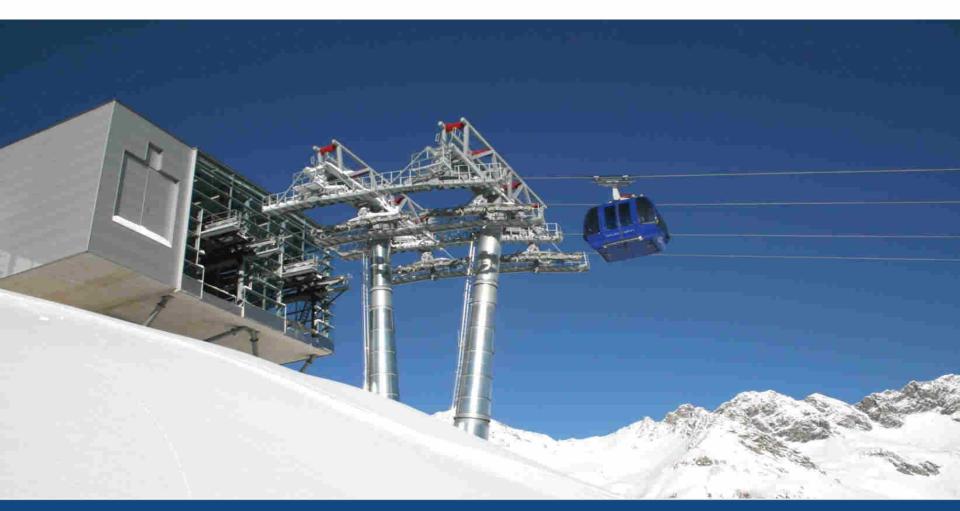
Attractive ski areas are vital for the success of snow sports destinations.







Ropeways are the motors of development in winter tourism.





Women, especially mothers, have a decisive influence on the future of winter tourism.





The sustainability hype in the media could turn into a trap for winter tourism.







Winter tourism (specially snow sports) is becoming a lifestyle product for an exclusive minority.





Only markets with an affinity for snow sports are promising growth markets for winter tourism.





Alpine tourism currently doesn't stand a chance of surviving without the proceeds from winter tourism.







Sports, fun and nature are the key elements for success in snow sports.



#### ... CONCLUSION

- Alpine winter tourism is a big success story and a crucial wealth factor.
- Product, marketing, quality, management, leaders and the existing resources are central success components in tourism.
- Snow has become the economic gold of the Alps a centenary fortune, without any real alternative!
- The cable car industry is the motor for successful tourism development in the Alps.
- Winter sports = Emotion + 14-25 year-old women continually freeze to death during winter holidays... (irrespective of climate change ☺)

